

WYFFELS HYBRIDS, INC., with headquarters in Geneseo, IL, is one of America's largest independent seed corn companies. Wyffels develops, produces and markets elite corn hybrids to growers in the heart of the Corn Belt – Illinois, Iowa, southern Wisconsin and the Ohio River Valley. In addition to its high-yielding hybrid lineup, Wyffels offers growers more personalized service and more responsive technical support.

Wyffels Hybrids has established and maintains an industry-leading internship program and is currently seeking highly-motivated individuals as summer interns in our sales department.

Sales Interns will spend the summer embedded with one of our Sales Regions in Illinois or Iowa. Under the supervision of a District Sales Manager (DSM), the Sales Intern is responsible for providing sales support to the region, and technical service to customers.

RESPONSIBILITIES/EXPECTATIONS will vary with assignment, but include;

- Learn about Wyffels seed lineup and product placement.
- Develop sales skills and implement marketing strategies in existing sales territories.
- Provide technical service to growers or seed representatives.
- Gain experience with account planning, time management and problem solving.
- Help coordinate and participate in sales and marketing events.
- Complete assigned internship project and deliver presentation at the conclusion of the internship program.

EDUCATION

- Currently enrolled in an Agriculture, Business, or related degree program.
- Previous agriculture, sales, research, and/or farm experience would be an asset.

KNOWLEDGE, SKILLS AND ABILITIES REQUIRED:

- Strong work ethic and professionalism
- Excellent verbal, written communication skills
- Effective presentation skills
- Proficiency in computer technology
- Excellent time management and organizational skills to meet deadlines
- High standards of customer service
- Uncompromising integrity and honesty
- Willingness to live in assigned territory
- Responsible driving record

SALARY AND BENEFITS

- Competitive salary
- Use of company vehicle
- Expense account
- "Real world" experience of a full-time professional in area of interest
- Exposure to multiple facets of the Wyffels Hybrids organization including Sales, Marketing, Business Management, and Corporate Leadership